



February 11, 2019

To Our Valued Customers:

We continue to receive price increase notices from our suppliers covering many of our product categories. Several of the notices are listed below. As noted by the attached supplier notices, raw materials and transportation costs continue to be the main drivers. As a result, effective March 4, 2019, we will be implementing price increases ranging from 3% to 6% across all vinyl siding products and accessories and other complementary products (e.g., windows, doors, decking, trim, etc.). To prepare your organization for this inflationary environment, we encourage you to incorporate these increases into your bidding and quoting.

<b>Manufacturer</b>	<b>Date of Increase</b>	<b>Increase Percentage</b>
CertainTeed	February 4, 2019	3% – 6%
Mastic by Ply Gem	February 18, 2019	4% – 6%
Royal Building Products	March 1, 2019	3% – 6%
Variform by Ply Gem	February 18, 2019	4% – 6%

You can also sign up for our Beacon Pro+ digital platform to view pricing online as well as place orders, check historical purchases and sign up for rebate tracking.

As always, Beacon is committed to working closely with our customers to help manage through these price increases. To ensure that occurs, your Beacon representative will be contacting you to provide up-to-date information and answer any questions or address concerns you may have.

We recognize that you have a choice when it comes to suppliers, and as a result, we greatly appreciate your business. We remain committed to providing exceptional service while maintaining consistent and competitive pricing.

Thank you for your continued partnership.

Sincerely,

Paul Isabella  
Chief Executive Officer  
Beacon Roofing Supply