



January 26, 2018

To Our Valued Customers,

Beacon has received manufacturer price increases covering many of our product categories. These cost increases are due to increases in raw material and transportation costs. These factors, coupled with the reality of increasing costs in general, leads us to begin to pass along these costs.

Effective March 5, 2018, we will be implementing increases ranging from 5-10% across all products. Although we know increases are rarely welcome news, we trust that our approach of providing advance notice will afford you the ability to account for it in your pricing to your customers. Please communicate closely with your sales representative on any upcoming projects. As always, Beacon is committed to working with all of our customers in helping manage through these price increases and providing you with complete and up to date information.

We recognize that you have choices when it comes to suppliers, and as a result, we greatly appreciate your support and loyalty. We will continue to strive to provide the very best products, the very best service and the most knowledgeable staff in the industry while maintaining consistent and competitive pricing.

We appreciate your continued support and thank you for your business.

Sincerely,

A handwritten signature in black ink, appearing to read "Paul Isabella", written in a cursive style.

Paul Isabella

President and CEO

Beacon Roofing Supply, Inc.